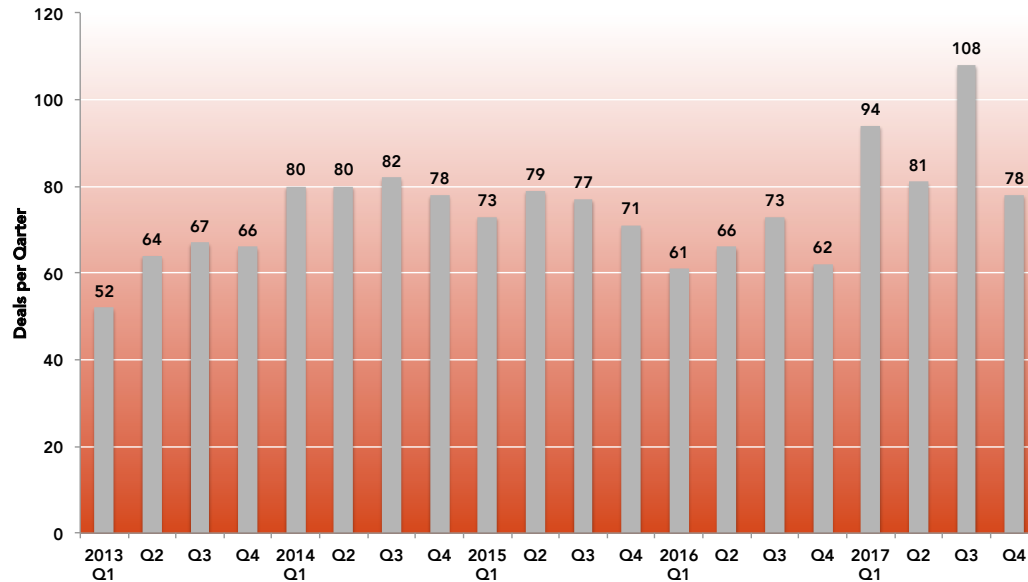
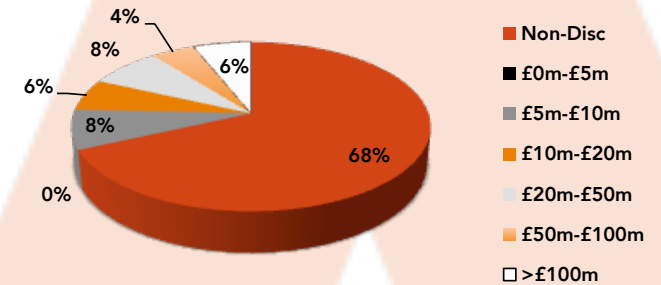


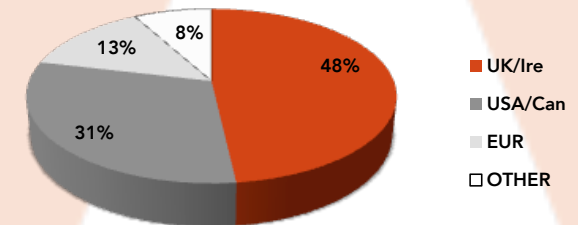
Number of Disposals of UK/Irish Tech Companies - Qtrly Analysis



Disposals of UK/Irish Tech Cos - Deal Size Analysis



Disposals of UK/Irish Tech Cos - Buyers Analysis



- > In 2017, **£15.6bn** (£75.2bn) was spent acquiring **361** (262) technology businesses in the UK and Ireland
- > The 3 biggest transactions were
 - GoDaddy's acquisition of HEG for **£1.4bn**
 - Partners Group's acquisition of Civica for **£1.1bn**
 - United Luck's acquisition of Outfit7 for **£790m**
- > **48%** of **ALL DEALS** were done by UK based acquirors, **30%** by North Americans, **13%** by Europeans, and the remaining **8%** by other countries.
- > **51%** of **SMALL DEALS** (<£20m) were done by UK based acquirors, **28%** by North Americans, **15%** by Europeans, and the remaining **6%** by other countries.
- > **30** (30) companies achieved a valuation of greater than £100m
- > **47%** of transactions had a (disclosed) value of less than £20m
- > Only **98** (50) deals involved a PE buyer