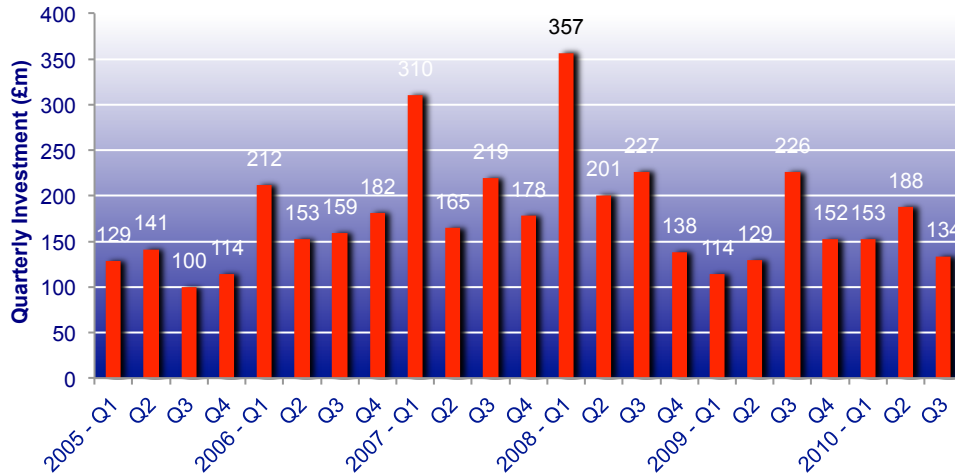
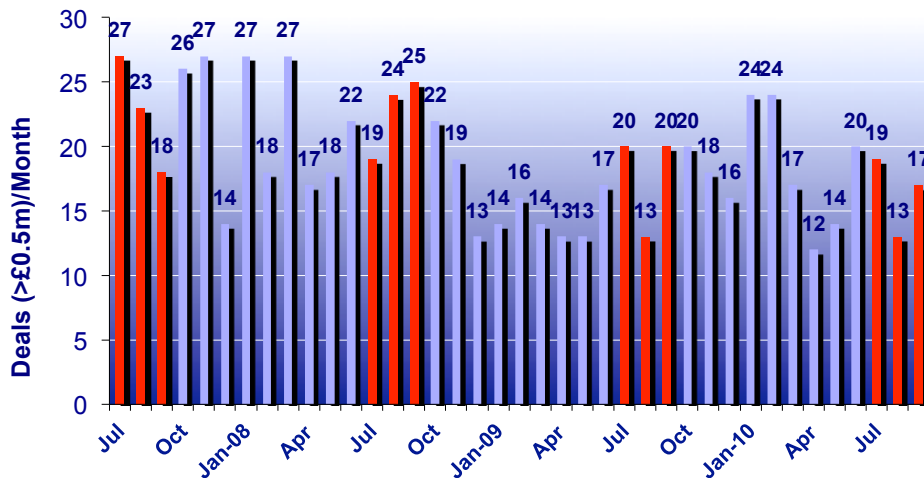


VC Investment (£m) in UK/Irish Tech Companies



VC Investments in UK/Irish Tech Companies



- In the third quarter of 2010, **£133m (£226m)** was invested in...
- 49 deals (53)** of over £0.5m by...
- 73 investors (86)**
- Looking at the year so far, 160 companies (140) have received £477m (£470m)
- The busiest investors were Octopus, Advent, Balderton, Accel, Atlas, Atomico, Finance Wales and IP Group
- Levels of syndication dropped very significantly to just over 50% (73%) of deals involving more than one investor
- Private investors participation in VC deals bounced back to 27% after a drop in Q2 to 20%
- The 10 biggest deals (with disclosed values) received 51% of funds invested, included:

| | |
|----------------------|-------|
| - Mirics Semi | £8.5m |
| - Cloudmade | £8.0m |
| - eWise | £7.9m |
| - SRL Global | £7.7m |
| - Notonthehighstreet | £7.5m |
| - Elonics | £6.2m |
| - Flirtomatic | £6.0m |
| - Ubiquisys | £6.0m |
| - Mywardrobe | £5.4m |
| - Blade Dynamics | £5.0m |
- In the four primary areas of investment – Internet/Wireless Services led the pack taking £51m, followed by Cleantech (£25m), Software (£20m) and Semi/Opto (£15m).
- The Internet/Wireless Service sector was very active in this quarter with 15 companies receiving investment. The biggest deals were: Cloudmade (£8m), eWise (£7.9m), Notonthehighstreet (£7.5m), Flirtomatic (£6m) and Mywardrobe (£5.4m).
- At 12, the volume of completed Cleantech deals was high but was relatively low with only Blade Dynamics (£5m) getting into the top ten deals. Other Cleantech deals included: Eight19 (£4.6m), Monsal (£4m) and Voltea (£3m).
- VCs invested in just 8 software companies during Q3 – mirroring the slow rate of investment in Q2. The largest Software deals were: SRL Global (£7.7m) and Opencloud (£5m) – all other deals were less than £3m.
- Only 2 Semi/Opto companies received venture capital in Q3 vs 6 in Q2. Nevertheless, these two, Mirics (£8.5m) and Elonics (£6.2m), were amongst the largest deals in the quarter.
- Regionally, London was significantly ahead of all other regions taking respectively 36% and 37% of the value invested and volume of deals done. Cambridge and the Thames Valley came next – each receiving about £12m. All the other key regions – Scotland, Ireland, the North, the SW and the Midlands all received around £8m-£9m.