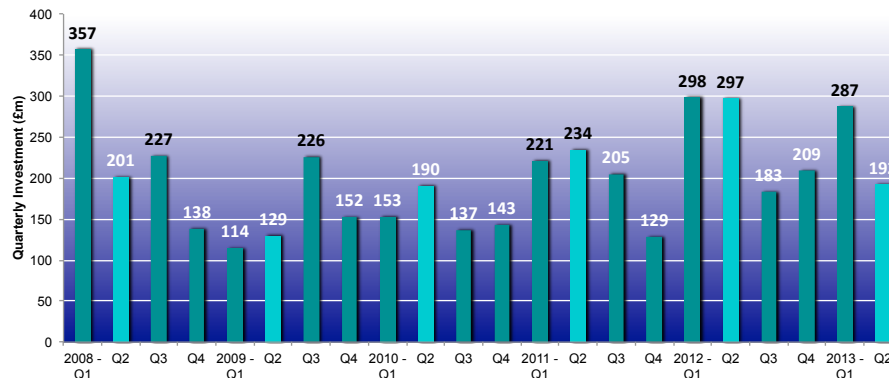


- In Q2 2013, **£192m** (£297m) was invested in **69** deals (**60**) of over £0.5m by **97** investors (**102**)
- In the year so far, **£477m** (£595m) has been invested in **128** deals (**123**)
- In Q2, the busiest investors were Scottish Investment Bank, Notion Capital, Octopus, Enterprise Ireland and ACT
- 52%** (68%) of deals involved more than one investor
- Private investors participated in 14% of VC deals, US investors in 13%, Euro investors in 10% and Corporate Investors in 9%
- The 10 biggest deals (with disclosed values) received **58%** (57%) of funds invested, included:

– Hyperoptic	£50m
– Worldstores	£10m
– ARKeX	£10m
– LeanWorks (yPlan)	£7.8m
– 4energy	£7.0m
– XConnect Global Networks	£6.5m
– Petrotechnics	£6.0m
– FeedHenry	£5.9m
– Brightpearl	£5.0m
– AnTech	£4.0m

- There were three primary areas of investment focus Internet/Wireless Services (**£51m**), Software (**£36m**) and Cleantech (**£10m**). A number of companies who could not be simply categorised, together raised **£92m**.
- The largest Internet/Wireless Services deals were: Worldstores (£10m), LeanWorks (yPlan) (£8m), Petrotechnics (£6m), TransferWise (£4m) and Duedil (£3.3m). **21** Internet/Wireless Services companies received VC backing
- In the Software sector, **25** companies received investment. FeedHenry (£6m), Brightpearl (£5m), Flexiant (£4m), Abiquo (£3.3m) and Conversocial (£2m) received the biggest VC cheques.
- Just **4** Cleantech companies raised capital: 4energy (£7m), Isotera (£2m), Ventive (£1m) and Renewable Technical Services
- The largest individual deal was outside the 3 main sectors. Hyperoptic, an ISP, raised £50m from Quantum Strategic Partners (George Soros).
- The most active regions were London, Scotland and Ireland which were responsible for 41%, 16% and 12% of deals respectively. London took 5x more of VC money than any other region. It had 57% of the funds invested in the UK and Ireland.
- On a city by city basis, 28 London tech companies received VC, 6 in Dublin and 5 in Cambridge. No other city or town had a significant number of deals.

VC Investment (£m) in UK/Irish Tech Companies



VC Investments in UK/Irish Tech Companies

