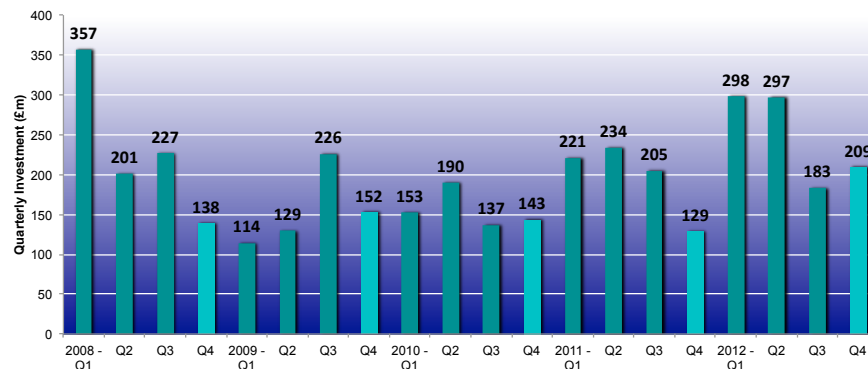


- In 2012, **£987m (£788m)** was invested in **231 deals (193)** of over £0.5m by **246 investors (228)**
- In the 4th quarter, **£209m (£129m)** was invested in **60 (48)** companies by **72 investors (73)**
- The busiest investors were Scottish Enterprise, Index, Accel, IP Group, MMC, Enterprise Ireland and Parkwalk
- **66% (61%)** of deals involved more than one investor
- Private investors participated in 28% of VC deals, US investors in 13%, Euro investors in 8% and Corporate Investors in 13%
- The 10 biggest deals (with disclosed values) received **33% (39%)** of funds invested, included:

– Tamar Energy	£97m
– Just-Eat	£40m
– Mimecast	£38m
– Housetrip	£37m
– Bluewater Bio	£23m
– Intelligent Energy	£22m
– Skydox	£20m
– Hailo	£19m
– Prosonix	£17m
– Borro	£16m

- There were three primary areas of investment focus – Internet/Wireless Services (**£456m**), Cleantech (**£280m**) and Software (**£106m**). Semi/Opto companies raised **£33m** and a number of companies who could not be simply categorised, together raised **£134m**
- In the Internet/Wireless Services sector, **90** companies received investment. Just Eat (£40m), Mimecast (£38m), Housetrip (£27m), Skydox (£20m) and Hailo (£19m) received the biggest VC cheques
- **34** Cleantech companies raised capital with the biggest deals being: Tamar Energy (£97), Bluewater Bio (£23m), Intelligent Energy (£22m) and Oxis Energy (£15m)
- The largest Software deals were: Openet Telecom (£14m), Datasift in 2 rounds (£14m), Open Gamma (£10m) Natural Motion (£7m). **55** Software companies received VC backing
- Outside of the key subsectors, the biggest deals were: Prosonix (£17m), Sumup (£13m), P2i (£12m), STATS (£8m), Nujira (£8m), Seven Tech (£7m) and Pyreos (£6m)
- The most active regions were London and Scotland which were responsible for 40% and 14% of deals respectively. London's share of the VC money was unusually high amounting to 59% of the funds invested in the UK and Ireland.
- On a city by city basis, 93 London tech companies received VC, 17 in Dublin, 14 in Cambridge, 12 in Edinburgh and 10 in Oxford. No other city or town had a significant number of deals.

VC Investment (£m) in UK/Irish Tech Companies



VC Investments in UK/Irish Tech Companies

